

List of Customised Training Solutions

Communication/Interpersonal

Communication Skills
Presentation Skills
Presentation & Communication Excellence
Persuasive Presentations
Power presentations with Mind mapping
Listening Skills
Assertiveness Skills
Conflict Resolution
Interpersonal Effectiveness
Negotiation Skills
Rapport Building & Persuasion Skills
External Relationship Management

Personal Excellence

Key Habits of Effective People
Achievement Orientation
Attitude and Skill Building
Emotional Intelligence at Work
Empowerment
Motivation
Proactivity and Initiative
NLP Applications
Stress Management
Time Management
Yoga

Strategy

Visioning
Theory of Constraints Applications™
Innovative Strategic Planning
Business Strategies for Growth
Game Theory for Strategic Moves
Game Theory for Strategic Pricing
Game Theory for Strategic Thinking
Strategic Business Thinking
Strategic HR Management
Strategic Marketing for Growth
Strategy Workshop

Sales and Marketing

Key Account Management
Competitive Positioning and Marketing
Negotiation- both Internal and External
Leading Sales Force
Industrial Selling
Influence Strategies
Persuasion and Influencing Skills
Networking
NLP Applications for Sales
Sales Conference Talk
Sales Effectiveness
Selling Skills and Relationship Management
Selling Techniques for New Salesperson

Customer Orientation

Customer Handling Skills
Customer Relation Management
Complaints Handling
Customer Orientation and Sensitivity
Relationship Management
Service Excellence

Leadership

Leadership Skills
People Management
Managerial Effectiveness
Coaching
Counselling Skills
Delegation Skills
Mentoring

Manufacturing/Plants

Vyakti Vikas (Personal Effectiveness)
Vyakti Vikas (Hindi, Marathi, Gujarati)
Management Skills & Techniques for New Supervisors
Materials Management
Supervisory Skills
Supply Chain Management

Finance

Commercial Orientation
Finance for Business Managers
Financial Management
Receivables Management

Team Work

Team building Skills
Team Management
Teamwork

Creativity & Innovation

Creativity and Innovation
Lateral Thinking
Mind Mapping

Decision Making/Problem Solving

Analytical Ability
Decision Making
Diagnostic & Problem Solving

HR

360 Degree Feedback
Basic HR for Non-HR People
Effective Interviewing Skills
Performance & Rewards

Business Etiquette

Business Etiquette and grooming
Cross Cultural Sensitivity
Office Etiquette

Training

Facilitation Skills
Train the Trainer
The Magic of Making Training Fun!